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The "Pine Tree" News

(For current Prices see inside pages)

NUMBER 7



The "Pine Tree" Field Force

Photograph taken in front of The Albert Dickinson Company's Chicago Offices, October 12th, 1925. Reading left to right: Garber, Ed. Lembcke, Townsend, Boucher, King, Evans, Cruse, Feston, Earley, Quady, Barnes, Hansen, Hanson, Birkelund, Schuilling, Potter, John Lembcke, Grubbs, Floyd, MacMillan, Parsons, Chaspeal, Allen, Hagaman, Perkins, Baldwin, Duryea, Darling, Anderson, Parten. Absent from photograph: Rankin, Steele, Swanson.

ALFALFA FOR POULTRY GREENS

Tell Your Poultry Raising Customers

To most poultry owners, green feed for winter is a difficult problem. A. A. Graham of Union County, Indiana, has been keeping poultry on a commercial basis for seventeen years. He has tried all sorts of things and has come to the conclusion that alfalfa furnishes the most readily available green feed for poultry in winter.

This poultryman raises his own alfalfa and tries to cure what he feeds the poultry in such a way that the vitamins will be preserved. He cuts the alfalfa in the forenoon, rakes it up and puts it into the barn in the afternoon. This is spread thinly over the mow floor, from twelve to eighteen inches deep, and allowed to dry in the shade.

When he wants to feed it in the winter, it is put into a cutting box and cut into short lengths. The cut alfalfa is put in pails and boiling water poured over it. Here it is left two hours after which time enough of the laying mash is mixed

HOW DO PEOPLE LOOK AT A SHOW WINDOW?

Where To Put The Big Feature

An investigation made recently brought to light the following figures:

67 persons looked at the top of the display.

411 persons looked at the center of the display.

646 persons looked at the bottom of the display.

189 persons looked at the left side.

177 persons looked at the right.

Of those who passed the window during the test, 219 did not look at the display at all.

By Referring to these figures the dealer who has a window to dress can decide what part of a trim should contain the goods he desires to feature most prominently.

with it to take up the excess moisture The soaked alfalfa is fed to the hens in troughs.

MAINE DEALER SENDS TIP

For The Credit Man

How often has Bill Jones, we'll say, told you he would pay that old bill when he sold his crops in the Fall? And then—the harvesting season comes and goes, but you see nothing of Bill and the money.

A Maine dealer who knows how easy it is for the Bill Jones of his town to forget his overdue bills and spend the cash elsewhere, writes us how he solves the problem.

The next time he meets Bill, he says: "Bill, I want some good potatoes such as you raise, and I'll send the truck out to get your crop, if you'd just as soon sell 'em to me as anybody at the full market price."

Of course, he has arranged to re-sell the "spuds," but the fact is that now Bill can't spend that money until he gets it from his seed man and when he gets it, he can't very well dodge that old account.

The Albert Dickinson Company

TIMOTHY

Steady - unchanged

	Per Bu.	Per 100 lbs.
Archer	3.15	7.00
Bison	3.26	7.25
Colonial	3.33	7.40
Square Deal	3.38	7.50
PINE TREE	3.48	7.75
TIMOTHY and ALSIKE mixed. Ask		
Containing about 15% Alsike for		
Containing about 20% Alsike Price		



We give no warranty, express or implied, as to description, quality, productiveness or any other matters or any seeds we send out and we will not be in any way responsible for crop. If the purchaser does not accept the seed, he must notify us at once and we will give disposition.

THE ALBERT
DICKINSON, CO.

PRICE LIST

of
Oct. 15, 1925

Quotations are Today's Values
Chicago Subject to Market
Changes. Somewhat Higher
Charge for Less Than 5 Bags.

Terms Net Cash. Cartage Free.
Seeds Invoiced per 100 Lbs.
Rushel Prices Are for
Guidance.

Bags not returnable

CLOVERS

ALFALFA

RED CLOVER

(60 lbs. per bushel).

MEDIUM NATIVE GROWN

Queen	\$16.80	\$28.00
Ace	17.40	29.00
PINE TREE	18.00	30.00

MAMMOTH NATIVE GROWN

\$1.00 per 100 lbs. above Native Medium

MEDIUM Imported

North European, Chilian, English for use where good results may reasonably be expected. Refer Washington report or, where available, State Experiment Station reports—copies on application.

	Per Bu.	Per 100 lbs.
Queen	\$14.40	\$24.00
Ace	15.00	25.00
PINE TREE	15.60	26.00

ALSIKE CLOVER

Queen	\$13.80	\$23.00
Ace	14.40	24.00
PINE TREE	15.00	25.00

SWEET CLOVER

	Per Bu.	Per 100 lbs.
Ace	White Blossom \$5.10	\$ 8.50
PINE TREE	White Blossom 5.40	9.00
PINE TREE	Yellow Blossom 6.00	10.00

Our Sweet Clover is scarified to quicken and improve germination.

WHITE CLOVER

Prime	\$18.00	\$30.00
Strictly Prime	21.00	35.00
Choice	24.00	40.00
CRIMSON CLOVER	4.50	7.50

KANSAS ALFALFA

	Per Bu.	Per 100 lbs.
Ace	\$10.80	\$18.00
PINE TREE	11.40	19.00

HARDY N. W. ALFALFA

Ace	\$11.10	\$18.50
PINE TREE	11.70	19.50

IDAHO ALFALFA

Ace	\$12.30	\$20.50
PINE TREE	12.90	21.50

MONTANA ALFALFA

PINE TREE	\$14.40	\$24.00
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Certified and Sealed under State Supervision

CANADIAN VARIEGATED

Ace	\$13.80	\$23.00
PINE TREE	14.40	24.00

GENUINE GRIMM ALFALFA

	Per Bu.	Per 100 lbs.
PINE TREE Northern Grown	\$23.40	\$39.00

PINE TREE Idaho Grown. \$23.40 \$39.00
Intermountain Growers' Affidavit

PINE TREE Idaho Grown. \$24.60 \$41.00
Field Inspected, Certified and Sealed by State Authorities

PINE TREE Montana Grown \$25.80 \$43.00
Certified and Sealed by State Authorities

Some Interest

being shown

in

Sweet Clover

and

Alfalfa

Get our prices for prompt
and future shipment.

We do not handle Italian Clover or Italian Alfalfa

New York Minneapolis Baltimore Buffalo
Binghamton Pittsburgh Boston

BRANCH OFFICES:

Postal Address: Lock Drawer 788

Long Distance Telephone: Lafayette 3000

35th St. at California Ave.

General Offices, Warehouses and Refineries

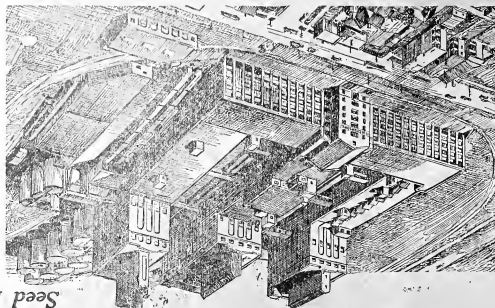
CHICAGO

The Albert Dickinson Company
Seed Merchants and Seed Refiners

Return Postage Guaranteed

The Albert Dickinson Co.
Seed Merchants
CHICAGO, U. S. A.

PRICE LIST from



First Class Mail

Market

Quotations

Wm. A. Taylor, Chief of Bureau,

Bureau of Plant Industry, Dept. of Agr.,

Washington, D.C.

POST CARD



The Albert Dickinson Co.,

35th Street at California Avenue

Chicago, U. S. A.

Cut out postal on dotted line.